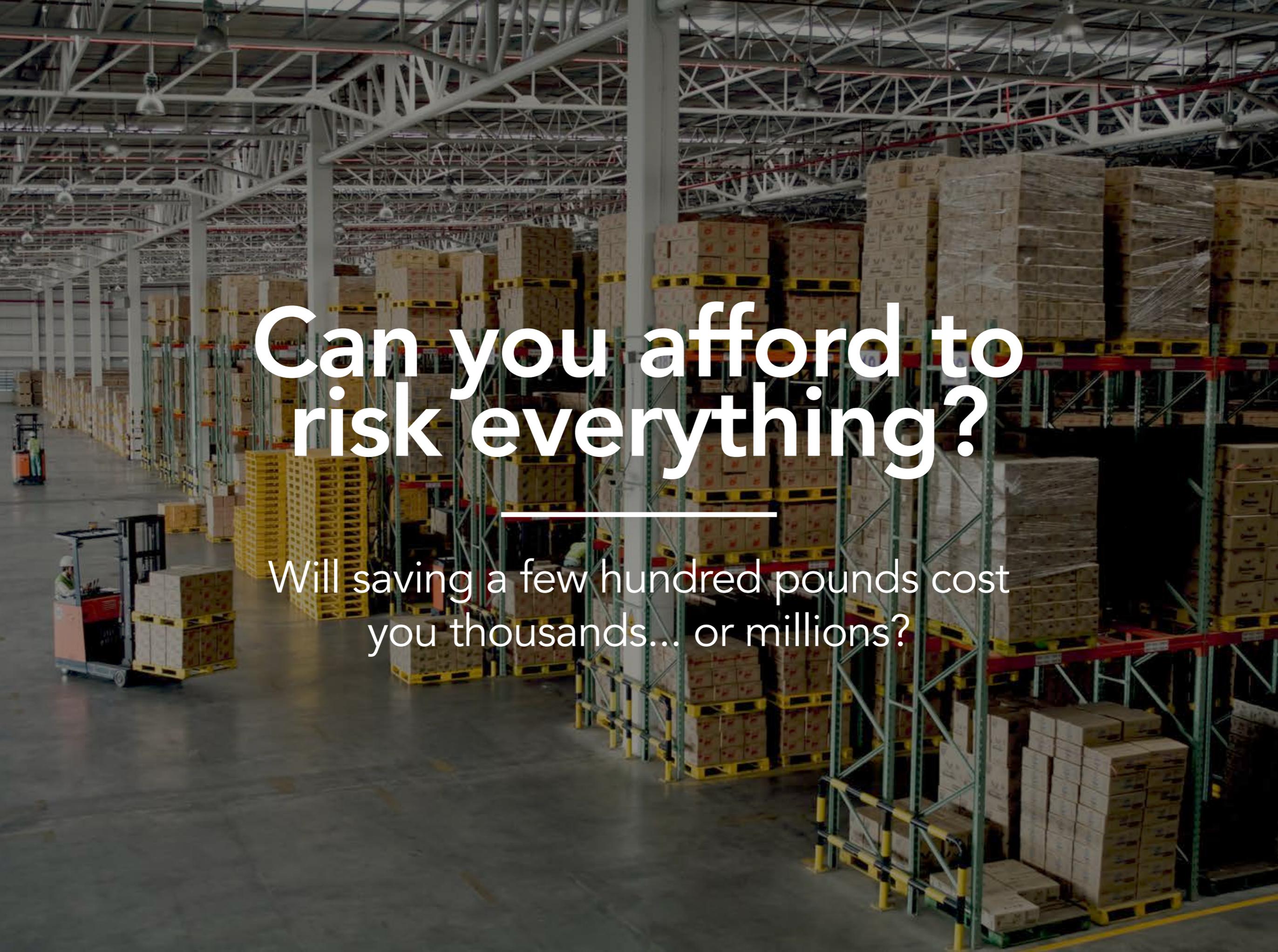




The SEMA Distributor Group

Rigorous risk management of your storage equipment



Can you afford to risk everything?

Will saving a few hundred pounds cost you thousands... or millions?

The cost of keeping
employees safe

Employers lost an estimated

30.4 million

working days

to occupational ill health or injury.

The cost of keeping
employees safe

**New, tougher Health
& Safety Legislation
introduced in 2017 =
sharp increase in fines
paid by UK firms.**

The cost of keeping employees safe

There were **144** workers killed and **1.3 million** people suffered from a work related illness.



Number crunching

292

finest issued in 2016

18 fines topped

£1M

last year, compared with just two in 2015

£61M

paid out

Average fine rose from

£69,500

to

148%

increase since 2015

£211,000

The Corporate Manslaughter and Corporate Homicide Act 2007

Updated in 2016, the rules impose fines proportionate to the size of a business, rather than using a universal figure for all offences.

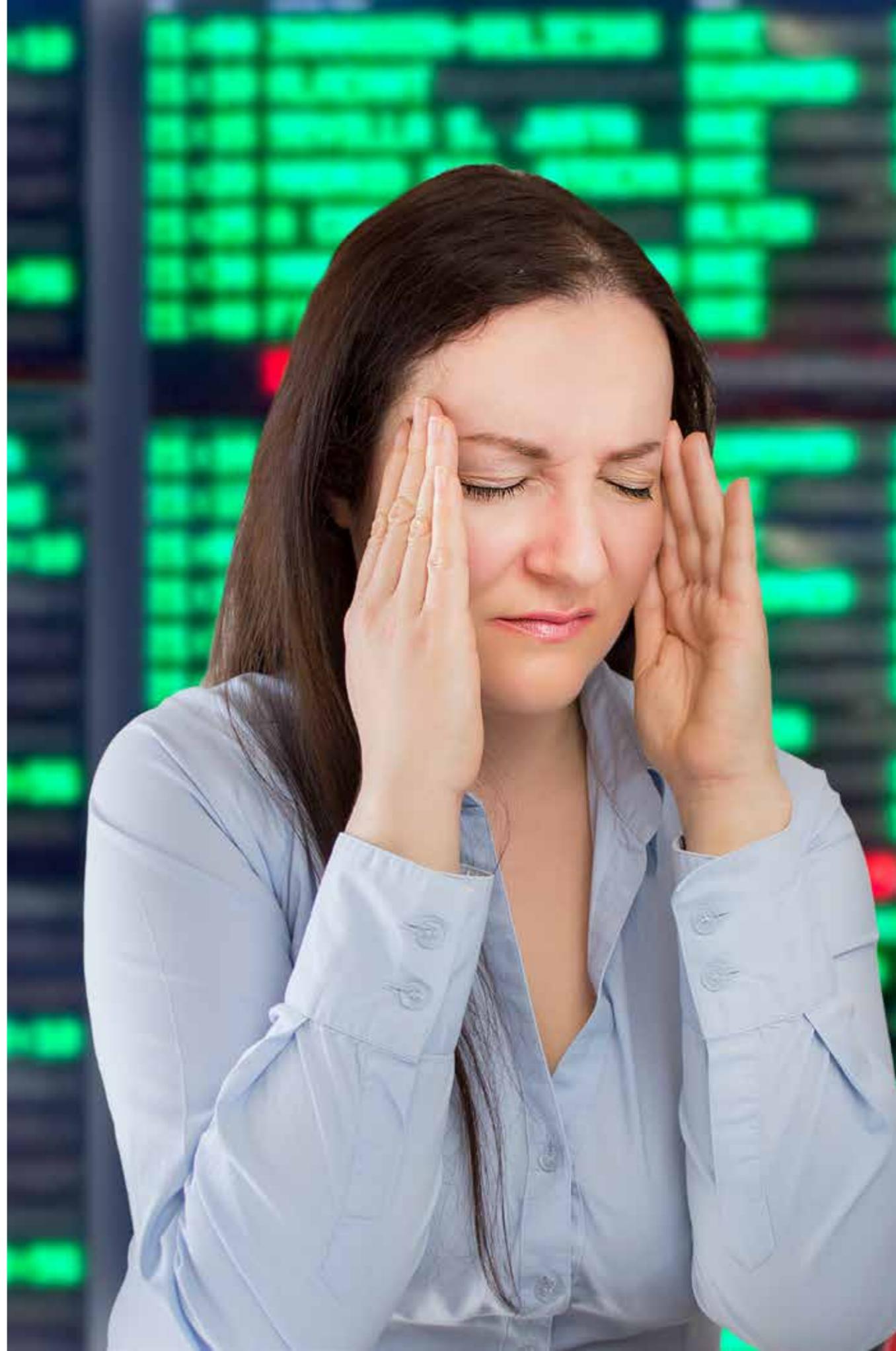
Fines for businesses with a turnover of more than £50m could now be as high as £10m for health and safety offences, and £20m for corporate manslaughter.



Would you buy a holiday from a company that isn't ATOL protected?

Findings from a new report, compiled by the City of London Police's National Fraud Intelligence Bureau, reveal the scale of reported crime and expose common tactics used by fraudsters who stole **£7.2 million** from almost **6,000** unsuspecting holidaymakers and other travellers in 2016.

Source – Association of British Travel Agents – ABTA Website May 2017



Would you employ a gas fitter that wasn't Gas Safe Registered?

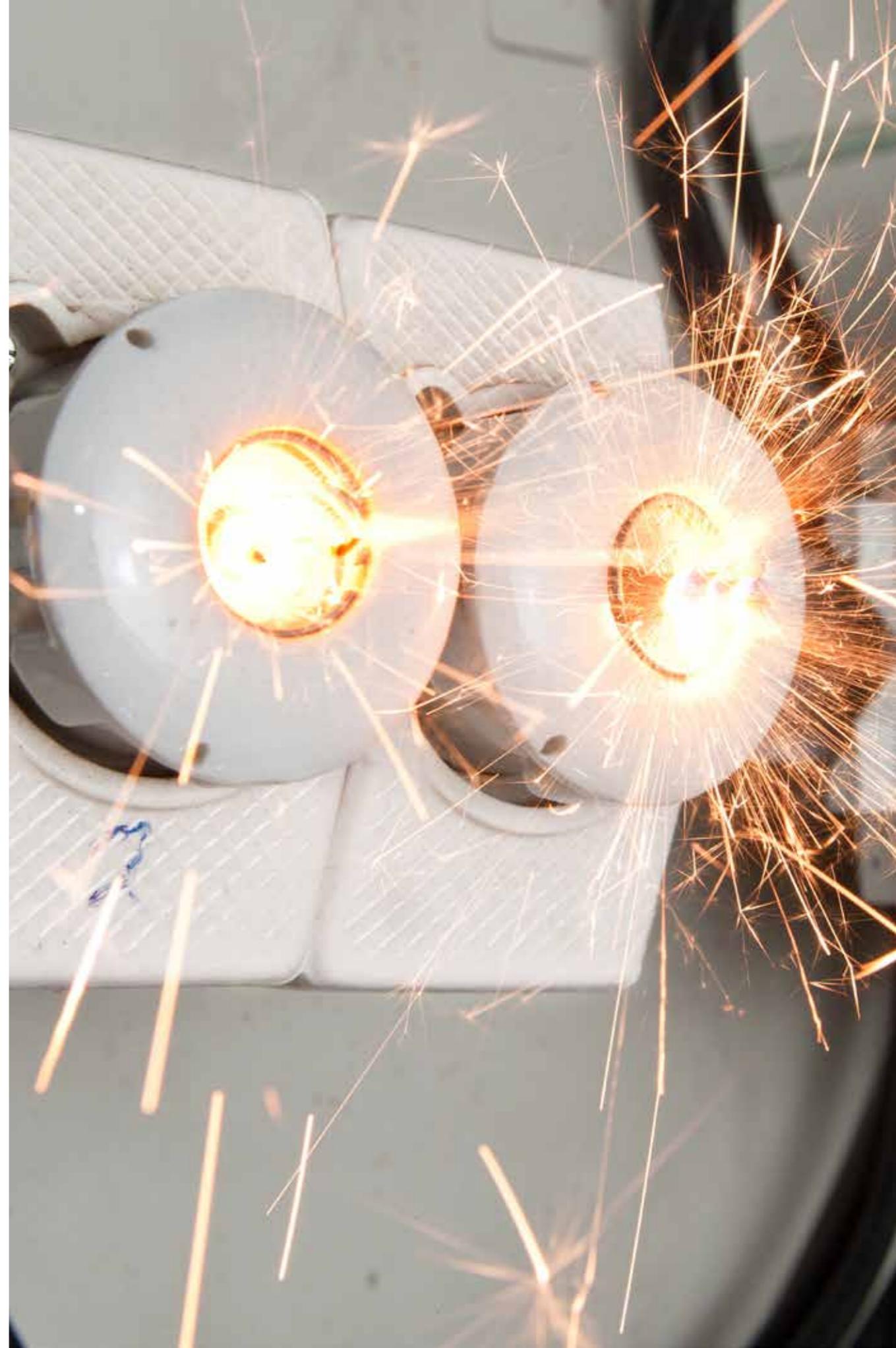
Houses destroyed in explosion caused by unsafe gas work - A self-employed joiner has been sentenced to 300 hours of community service after a gas cooker, which he installed illegally, exploded, causing more than **£580,000** worth of damage to four properties in Scotland.



Would you carry out your own electrical work instead of using an NECEIC Approved Contractor?

Every year around **70** people die and over **350,000** are seriously injured by electrical accidents in the home.

In a survey of registered electricians, a **third** had seen electric shocks caused by botched DIY, with **15%** reporting that it had caused an electrical fire.





**Would you expect
someone to carry out
a task they hadn't
been trained to do?**



COMPANY DIRECTOR JAILED OVER WORKER DEATH

A company director has been **jailed for**
12-months following the **death** of one of
his workers.



**COMPANY DIRECTOR
JAILED OVER
WORKER DEATH**

The Father-of-three died on 29 January 2014 when a remote controlled Mobile Elevated Working Platform (MEWP) he was loading on to a truck fell from the ramps and crushed him.



**COMPANY DIRECTOR
JAILED OVER
WORKER DEATH**

Manchester Crown Court heard how he had **not been adequately trained** on the use of the ramps, the lorry and the MEWP.



**COMPANY DIRECTOR
JAILED OVER
WORKER DEATH**

There was no risk assessment in place and **no safe system of work** had been created for the equipment, which had only been in operation for eight days.

Did you know?

If you have storage equipment within your premises you are legally obliged to ensure that it meets all health and safety standards and that it receives regular safety inspections by a competent person.

Building vs Fitting

Think about all the regulations needed to construct a warehouse? RIBA, RICS, IOSH, NEBOSH, LLM, CSCS... the list goes on

RIBA 

 RICS

 iosh


nebosh

 MASTER OF LAWS

 CSCS

Building vs Fitting

Now think about what regulations are required when fitting out... which is another huge, safety critical aspect of your business...

What about the regulations to maintain and repair this huge investment...



UK Storage Industry

...The Storage Equipment Manufacturers Association (SEMA) has been working tirelessly for five decades to promote and encourage continuous improvements and to raise awareness of key issues.





An integral part of SEMA is the SEMA Distributor Group (SDG)

Over 30 industry elite companies, who are competitors, standing shoulder to shoulder to champion best practice within the storage equipment sector.

The SDG is...



- A unique group of like-minded business people dedicated to raising industry quality standards
- A tough organisation with a rigorous, totally independent auditing process
- Led by a select committee who continuously monitor and build on ethics and ethos to improve safety standards
- On-going assessment of members ensures standards remain as high as possible
- Any member that doesn't maintain expectations is asked to leave
- Nationwide coverage provided by successful established companies that lead the way in the UK

NOT JUST ANOTHER TRADE ORGANISATION!



When something goes wrong with your storage equipment the consequences can be catastrophic

WOMAN KILLED IN RACKING ACCIDENT

died following a **racking collapse** at warehouse in Corby

Heavy boxes of till rolls landed on her causing **fatal injuries**

The Northamptonshire paper company was fined **£70,000** for safety failings

The company admitted a breach of the Health and Safety at Work Act 1974 and was also ordered to pay costs **of £30,974**

WOMAN KILLED IN RACKING ACCIDENT

The racking that collapsed
had been in a **poor**
condition with important
locking pins missing

WOMAN KILLED IN RACKING ACCIDENT

Speaking after the case, the Health and Safety Executive (HSE) said its investigation revealed it had failed to properly control risks to employees.

HSE inspector said:

“This has been an extremely tragic case which has had a huge impact on her family.

MAN SURVIVES NINE HOURS TRAPPED UNDER THOUSANDS OF TONNES OF CHEESE

Man **miraculously survives** nine hours trapped under thousands of tonnes of cheese

Forklift truck operator was greeted by cheers as he escaped

Rows of metal shelving filled with the produce **collapsed like dominoes,** the fire service said

**MAN SURVIVES
NINE HOURS TRAPPED
UNDER THOUSANDS OF TONNES OF CHEESE**

Workers described a **"sonic boom"** when the racking came down inside the building, which had room for **10,000 pallets**

Urban search and rescue paramedics and 70 firefighters from **multiple agencies** had been called in to help with the efforts to reach him

**MAN SURVIVES
NINE HOURS TRAPPED
UNDER THOUSANDS OF TONNES OF CHEESE**

The daughter of warehouse owner said:

“We will definitely be looking into what happened, but we have to wait for the reports until we see what happened.

“I’m just glad he remembered his training. We tell them all to stay in their trucks if anything falls down, and that’s exactly what he did.

“Today is all about relief.”

SDG members promote the safest possible working environments for employers and employees

The SDG currently adhere to over

40 regulations, industry standards, codes of practice and legislative requirements

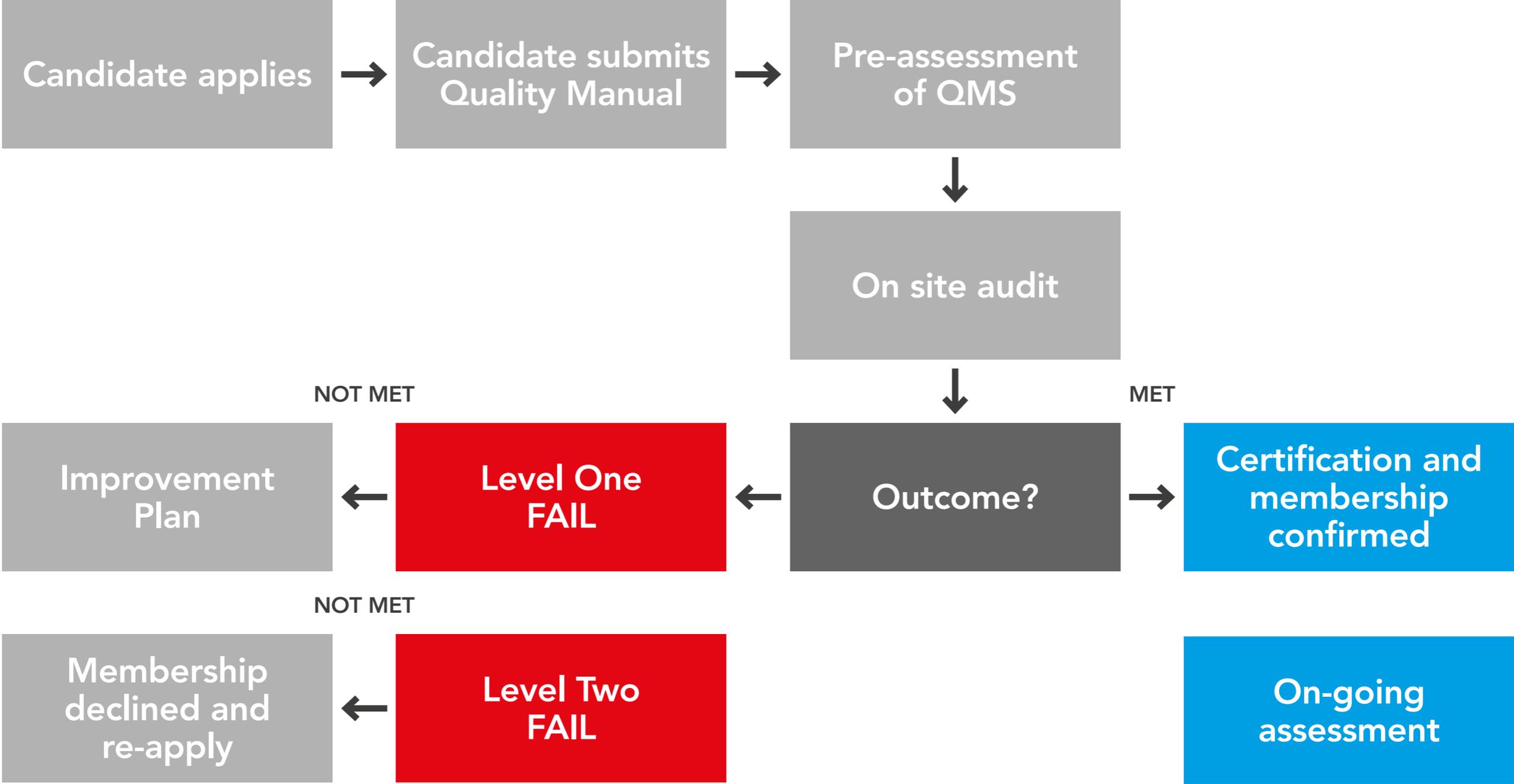
that are in place to safeguard employers, employees and the general public.

In addition, SEMA has developed over

75 definitive publications by drawing on the expertise of its dedicated members.



The SDG Membership Audit Process



Current Audit Outcomes



90-100 per cent

Highly commended

60-89 per cent

Meet the standard

50-59 per cent

Improvement plan required

< 50 per cent

Improve and reapply

Who do you choose to fit and maintain your racking?



- Network of **approved** members across the **UK**
- Championing **safety** and **best** practice
- External and independent validation on **fully audited** procedures
- Employs fully **qualified** and **certified** staff
- Access to the **best** equipment, working with **trusted** suppliers
- Provide full **aftercare** and **maintenance** service
- **Trusted** partner providing sound advice



Can you afford to work with anyone else?

Rigorous risk management of your storage equipment